

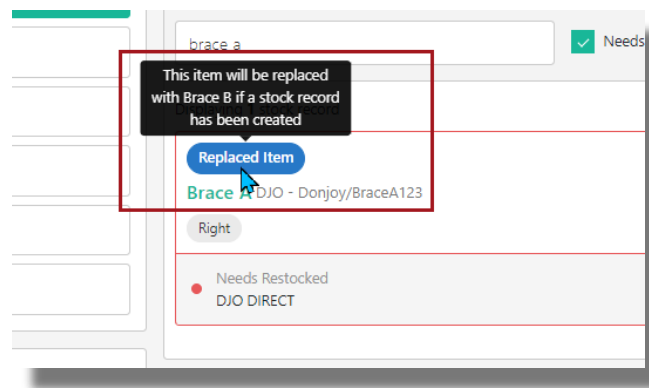
## MANAGING REPLACEMENT ITEMS

A new feature called Replacement Items was built to accommodate the need to use up one product and order another product in its place. This feature could be used for any of the following use cases: a product is no longer being manufactured and a new product needs to be ordered to replace it, a product is being phased out by a specific provider to be replaced with a new product, or long-term backorders. The key to this feature is the Par Level being automatically updated when a Restock is created so it doesn't have to be manually modified on each the products. The Customer Success team will be automatically adding the replacement item into MotionMD accounts when directed to by OfficeCare Logistics or a request to set up a replacement item can be submitted via a Help Ticket by an RSM, FSR or Rep.

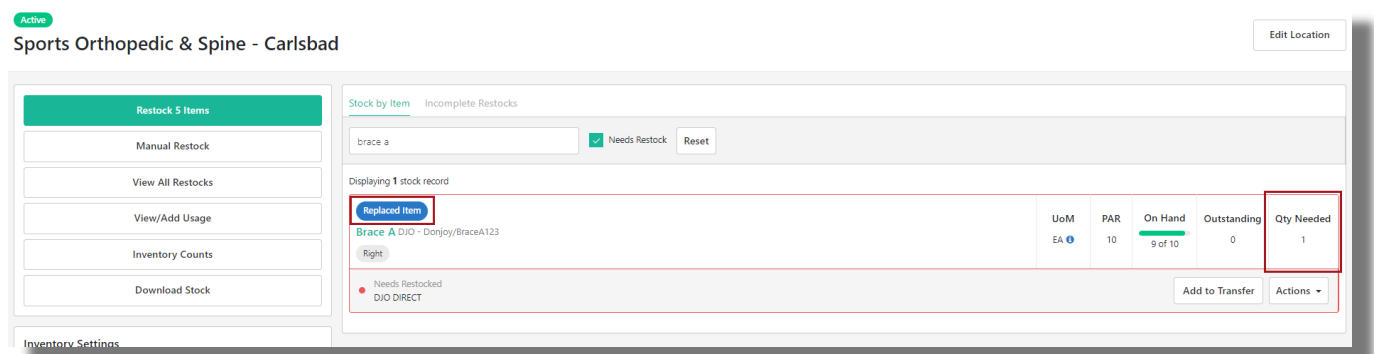
### Standard Product Replacements

Once the Replacement Item product has been linked to the product being replaced, any time the product being replaced (Brace A) is dispensed the system will automatically recommend a restock for the Replacement Item (Brace B).

When viewing Brace A on the Stock by Item tab in the Inventory Location, a blue pill labeled Replaced Item is visible indicating it will be replaced by a different item. Hovering or clicking on the pill shows a tooltip *This item will be replaced with Brace B if a stock record has been created*.



After dispensing Brace A to the patient, the On-hand decremented and the Quantity Needed is now 1. The Par Level stays static at 10.



## MANAGING REPLACEMENT ITEMS

### Standard Product Replacements (Continued)

Clicking the Restock X button opens the Restock Form where Brace B is now visible. A blue pill labeled Replacement Item indicates it is replacing another product.

Restock From Order

✖ All products should be ordered directly from a vendor.

DJO Global - DJO DIRECT Remove Vendor Site

Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Quantity Needed (UoM)	Order Quantity (UoM)	Unit Price	Ext Price
<span style="background-color: #007bff; color: white; padding: 2px;">Replacement Item</span> <b>Brace B</b> DJO - Densley	BraceB456	EA (1 Stocking Units)	0	1	1	0.00	0.00

SKU or Name...

Total Price: 0.00  
Free Shipping Threshold: \$250.00  
\$250.00 Until Free Shipping

Select Vendor Site Add Vendor Site

Cancel Create 1 Restock

Hovering over or clicking the blue Replacement Item pill shows a tooltip reading *Brace B is replacing 1 unit of Brace A*. The On-hand + Outstanding Quantity bar has been removed and an informational tooltip reads *Brace B is replacing 1 unit of Brace A*.

DJO Global - DJO DIRECT Remove Vendor Site

Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Quantity Needed (UoM)	Order Quantity (UoM)	Unit Price	Ext Price
<span style="background-color: #007bff; color: white; padding: 2px;">Replacement Item</span> <b>Brace B</b> DJO - Densley	BraceB456	EA (1 Stocking Units)		1	1	0.00	0.00

SKU or Name...

Total Price: 0.00  
Free Shipping Threshold: \$250.00  
\$250.00 Until Free Shipping

Select Vendor Site Add Vendor Site

Click the Create 1 Restock button to create the restock order.

Restock From Order

✖ All products should be ordered directly from a vendor.

DJO Global - DJO DIRECT Remove Vendor Site

Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Quantity Needed (UoM)	Order Quantity (UoM)	Unit Price	Ext Price
<span style="background-color: #007bff; color: white; padding: 2px;">Replacement Item</span> <b>Brace B</b> DJO - Densley	BraceB456	EA (1 Stocking Units)	0	1	1	0.00	0.00

SKU or Name...

Total Price: 0.00  
Free Shipping Threshold: \$250.00  
\$250.00 Until Free Shipping

Select Vendor Site Add Vendor Site

Cancel Create 1 Restock

## MANAGING REPLACEMENT ITEMS

### Standard Product Replacements (Continued)

As soon as the Replacement Item is on a Created restock the Par Levels of both items are automatically adjusted depending on the value of the Quantity Needed.

In the example below, a quantity of 1 was needed of Brace B to replace Brace A. Upon Creation of the Restock, the Par Level of Brace A decreased by 1 and the Par Level of Brace B increased by 1. This functionality makes it so no suggested restocks for Brace A will show until the On-hand level drops below the new Par Level of 9. And increasing Brace B's Par Level will allow the value to continue to increase as Brace A's decreases. Comparing the two products you will always see the Par Levels adding up to the Par Level originally set on the product being replaced.

Stock by Item Incomplete Restocks

brace  Needs Restock

Displaying all 4 stock records

Replaced Item	UoM	PAR	On Hand	Outstanding	Qty Needed
Brace A DJO - Donjoy/BraceA123 Right DJO DIRECT	EA	9	9 of 9	0	0
Brace B DJO - Donjoy/BraceB456 DJO DIRECT	EA	1	0 of 1	1	0

Buttons: Add to Transfer, Actions, Nothing to Transfer, Actions

The Check In process for replacement items works the same as any other product.

Check In 74265 Vendor DJO DIRECT  
Restock for Sports Orthopedic & Spine - Carlsbad

Search/Scan Item

Sports Orthopedic & Spine - Carlsbad 1 Item

Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Previously Checked In (UoM)	Previously Cancelled (UoM)	Quantity Open (UoM)	Quantity to Check In (UoM)
Brace B DJO - Donjoy	BraceB456	EA (1 Stocking Units)	1 of 1	0	0	1	1 Max: 1 EA

Buttons: Cancel, Check In

## MANAGING REPLACEMENT ITEMS

### Standard Product Replacements (Continued)

The replacement item (Brace B) stock record is updated to show the 1 item checked in is now on-hand.

Item	UoM	PAR	On Hand	Outstanding	Qty Needed
Brace A DJO - Donjoy/BraceA123	EA	9	9 of 9	0	0
Brace B DJO - Donjoy/BraceB456	EA	1	1 of 1	0	0

### Special Considerations

#### Visibility of the Replacement Item

The replacement item for Brace A, Brace B in this example, will not show on the Stock by Item tab under Needs Restock. The only time the replacement item, Brace B, becomes visible is when it has a Quantity Needed value.

Item	UoM	PAR	On Hand	Outstanding	Qty Needed
Brace A DJO - Donjoy/BraceA123	EA	5	2 of 5	0	3
Brace B DJO - Donjoy/BraceB456	EA	0	0 of 0	0	0

From the Product page, the product being replaced will show a Replacement pill above the Item/SKU and the replacement item SKU and name appear on the Vendor Purchase Attribute line. Clicking on the replacement item will take you to the product's show page with that item expanded.

Unit Price	UoM	UoM Conversion	Replacement Item
0.00	EA	1	BraceB456 Brace B

## MANAGING REPLACEMENT ITEMS

### Phase Out or Obsolete Replacement Items

The Phase Out and Obsolete pills will still be visible on the Restock Form if the replacement product has been flagged with either status.

DJO Global - DJO DIRECT <span style="float: right;">Remove Vendor Site</span>							
Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Quantity Needed (UoM)	Order Quantity (UoM)	Unit Price	Ext Price
<div style="border: 1px solid red; padding: 2px;"> <span style="background-color: #0070c0; color: white; padding: 2px;">Replacement Item</span>  <span style="border: 1px solid gray; padding: 2px; display: inline-block;">Phase Out</span>  <b>Brace B</b>                      DJO - Donjoy                 </div>	BraceB456	EA (1 Stocking Units)	0	3	3	0.00	0.00

### Canceling Restocks

If a Created restock needs to be cancelled, and it includes a replacement item, the cancellation will work as expected. However, the replacement item, Brace B, will show the Quantity Needed value on the next Restock generated. In this example, Brace B on Restock 74284 is being cancelled.

Stock by Item Incomplete Restocks

Search by Restock Number:  All

Displaying 1 restock

**74284**  
DJO Global - DJO DIRECT  
Created on 07/13/2023 at 10:39 AM

Description	Item #	UoM	Ordered	Cancelled	Checked In
<b>Brace B</b> DJO - Donjoy	BraceB456	EA 1 EA = 1 Stocking Units	3	0	0 of 3

After Restock 74284 is cancelled, the Quantity Needed shows up under Brace B instead of Brace A. Clicking the Restock X button will show Brace B, but not as a replacement item. This happens because the Par Levels were adjusted as soon as the Restock was created.

<div style="border: 1px solid gray; padding: 5px;"> <p><span style="background-color: #0070c0; color: white; padding: 2px;">Replaced Item</span></p> <p><b>Brace A</b> DJO - Donjoy/BraceA123</p> <p>Right</p> </div>	UoM	PAR	On Hand	Outstanding	Qty Needed
DJO DIRECT	EA	2	2 of 2	0	0
<input type="button" value="Add to Transfer"/> <input type="button" value="Actions"/>					
<div style="border: 1px solid gray; padding: 5px;"> <p><b>Brace B</b> DJO - Donjoy/BraceB456</p> </div>	UoM	PAR	On Hand	Outstanding	Qty Needed
<div style="border: 1px solid gray; padding: 5px;"> <p>Needs Restocked</p> <p>DJO DIRECT</p> </div>	EA	3	0 of 3	0	3
<input type="button" value="Nothing to Transfer"/> <input type="button" value="Actions"/>					

## MANAGING REPLACEMENT ITEMS

### Product Being Replaced and Replacement Item Need Restocked

If both products in the replacement process need restocked, complete the Restock process as usual. In this example both Brace A & Brace B need 1 item restocked.

<b>Replaced Item</b> <b>Brace A</b> DJO - Donjoy/BraceA123 Right		UoM EA	PAR 5	On Hand 4 of 5	Outstanding 0	Qty Needed 1
Needs Restocked DJO DIRECT				Add to Transfer	Actions	
<b>Brace B</b> DJO - Donjoy/BraceB456		UoM EA	PAR 5	On Hand 4 of 5	Outstanding 0	Qty Needed 1
Needs Restocked DJO DIRECT				Add to Transfer	Actions	

Upon clicking the Restock button, both line items appear on the Restock Form. Proceed by Creating the restock.

### Restock From Order

All products should be ordered directly from a vendor.

DJO Global - DJO DIRECT Remove Vendor Site

Product	Item #	UoM	On Hand + Outstanding (Stocking Units)	Quantity Needed (UoM)	Order Quantity (UoM)	Unit Price	Ext Price	
<b>Replaced Item</b> Phase Out <b>Brace B</b> DJO - Donjoy	BraceB456	EA (1 Stocking Units)	0	1	1	0.00	0.00	×
Phase Out <b>Brace B</b> DJO - Donjoy	BraceB456	EA (1 Stocking Units)	4 of 5	1	1	0.00	0.00	×

SKU or Name:

Upon creation, both line items are combined into one for transmission to Oracle.

74285  
 DJO Global - DJO DIRECT  
 Created on 07/13/2023 at 10:55 AM

Description	Item #	UoM	Ordered	Cancelled	Checked In
<b>Brace B</b> DJO - Donjoy	BraceB456	EA 1 EA = 1 Stocking Units	2	0	0 of 2

## MANAGING REPLACEMENT ITEMS

### Inventory Transfers

If products being replaced are added to an Inventory Transfer, the Par Level will not automatically adjust. In this example, a quantity of 2 of 4 of Brace A are being transferred.

The screenshot shows the 'Carlsbad' location page with a table of stock records. The 'Items to Transfer' dialog box is open, showing a transfer of 2 units of Brace A. The table below shows the current stock levels for Brace A, Brace B, and Brace C.

Item	UoM	PAR	On Hand	Outstanding	Qty Needed
Brace A DJO - Donjoy/BraceA123	EA	4	4 of 4	0	0
Brace B DJO - Donjoy/BraceB456	EA	6	4 of 6	2	0
Brace C DJO - Donjoy/BraceC789	EA	9	9 of 9	0	0

After the transfer, Brace A's on-hand decreases by 2 and is suggesting a restock of 2, because the Par Level did not decrease upon transfer. If these 2 items do not need to be replaced with Brace B, then the Par Level of Brace A needs to be decreased by the quantity transferred.

This close-up shows the 'Brace A' record with a 'Needs Restocked' status and a 'Qty Needed' of 2. The 'On Hand' is 2 of 4, and the 'PAR' is 4.

Item	UoM	PAR	On Hand	Outstanding	Qty Needed
Brace A DJO - Donjoy/BraceA123	EA	4	2 of 4	0	2

Needs Restocked  
DJO DIRECT